

Workshop: EH: Negotiating: Cost vs. Price

Instructor(s): Mike Inman

EVALUATION RESPONSES

Speaker presented content effectively.	4.58
Content is timely and relevant.	4.37
Content will be useful in my job.	4.32
Supporting visuals helped me get more out of the presentation.	4.41
Speaker fielded questions easily and responded satisfactorily.	4.42
Presentation held my interest.	4.33

Overall Evaluation 4.40

ATTENDANCE BY POSITION

VP\Executive 5%
Director 16%
Manager 33%
Supervisory 6%
Professional/Nonsupervisory 34%
Other 2%

No Response 4%

COMMENTS

- Enjoyed the class! Great job!
- I wish there would be more copies of the presentation slides.
- Best speaker I have had so far ... great enthusiasm and knowledge of topic.
- Very good presentation.
- Very god storyline! However, the traditional skill set doesn't meet the new skill requirement, such as facilitator skills, process driver, problem outsourcing, company mindset, etc.
- Incredibly valuable information, good job. Perfect development discussion topic examples were great.
- I will use pieces of this presentation to enlighten stakeholders and encourage buy-in.
- Very informative, speaker was engaged. Very beneficial and informative.
- Excellent!
- Nice refresher. Great energy.
- Would like to see a mega session on this topic.
- Excellent speaker. Good content and very entertaining.
- Presentation was very good.
- Speaker was good.
- Very knowledgeable and engaging speaker. Enjoyed listening to the real life experiences.
- Very engaging! Really appreciated the back and forth nature the speaker used. Filling in the handout helped in the learning process.
- Without a doubt, the best presentation I've attended: engaging and interesting.
- Excellent presentation, material and advice.
- Very good presenter. Very engaging.
- Some good thoughts in this presentation. As an MRO buyer, we utilize many of these concepts already.

- Very creative thinker.
- Speaker was very flexible (dealing with sound system). Speaker used good examples to support his points.
- The presentation was very good.
 Best speaker at ISM by far! Great presentation and very interactive!